



بنك الخرطوم
Bank of Khartoum

ISLAMIC MICRO FINANCE UNIT

Conceptual view on Micro finance

Bank of Khartoum - Islamic Micro Finance Unit

Bank of Khartoum - overview

Bank of Khartoum (BOK) with 52 branches and it is the largest Bank in Sudan.

Bank of Khartoum has just lifted from the list of U.S. sanction which is opens expectations and the prospects of investment.

Historical Back Ground of BoK

- 1913: The Bank was established as the Anglo-Egyptian Bank during the Anglo-British rule.
- 1925: Changed to Barclays Overseas Bank.
- 1954: Renamed to Barclays Bank.

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Historical Back Ground

- 1970: Changed to State Bank for Foreign Trade owned by the government.
- 1975: Changed to the current name Bank of Khartoum.
- 1983: Merged with The People's Cooperative Bank (Bank Misr).
- 1993: Merged with both the Unity Bank & National Export and Import bank.
- 2002: Changed to Private Limited Company (Bank of Khartoum)
- 2005: Dubai Islamic Bank ,became the major shareholder with 60% of Governmental shares in Bank of Khartoum.
- 2008: BOK merged with Emirates Sudanese Bank to form the largest bank in Sudan.

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Bank of Khartoum

(IRADA)

- MF – BOK (*IRADA*) is an enterprise specialized in Islamic Microfinance. It is a private joint-stock company which is a subsidiary of the Bank of Khartoum.
- It has a capital of USD 50 million, of which the Bank of Khartoum owns 51%, the rest is the other shareholders.

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Mission:

IRADA aims to provide increasing numbers of entrepreneurial poor people in Sudan with the means, through disbursement of micro credits, to undertake and expand income generating activities and create sustainable livelihoods and employment.

Vision:

- Enlightened a hunger and poverty free society with engage all peoples energy by using the limited resources with access affordable credit facilities and make the greatest contribution to development .
- One of the top ten MFIs in the Islamic world

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Objectives:

1. Poverty alleviation and
2. Empowerment of the poor especially women and persons with disabilities in Sudan.

Theme of IRADA

Today the Poor is our client's but tomorrow will be our business partners.

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VALUES OF IRADA MICROFINANCE

Concern for the poor

Accountability

Human dignity

Cost consciousness

Belief in human capacity

Team work

Gender equity

Openness

Fairness

Sharing information

Honesty and integrity

Transparency

Discipline

Professionalism

Creativity and innovation

Quality products and services

Participation

Respect for the environment

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The Specific Objectives

The program will specifically strive to:

- Make credit available to the poor at competitive and cost recovery price, especially in rural areas.
- Facilitate the poor to engage in income generating activities through the provision of credit and skill based training.
- Promote economic development in Sudan by increasing the income level of the poor.

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The Specific Objectives

- Operate a self-sustaining Micro-finance program.
- Economically empower and cushion poor women, especially in the rural areas from economic shocks.
- Complement the Government's efforts to alleviate poverty.
- Assist rural poor to improve their lives in a sustainable capacity development.


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Strategic plan of IRADA

- Bank of Khartoum- Micro Finance program has started operations from 2010
- Plan to cover all states in Sudan including remote areas
- As of now BOK- MF has opened 22 branches in 13 states out of total 15 states in Sudan
- The strategic plan of BOK- MF as follows;

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Strategic 5 Years plan

Years	1	2	3	4	5
% 	15%	30%	50%	75%	100%
No. of beneficiaries	20,000	50,000	90,000	150,000	250,000
Ave. loan size (USD)	4,500	4,500	4,500	4,500	4,500
Disbursement (USD M)	60	150	270	450	750
No. of Loan Officers	67	167	300	500	833
No. of Employees	147	287	450	675	1,053
No. of Branches	15	25	35	45	60
No. of Regional offices	1	3	4	5	6
No. of States	10	12	15	15	15

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BOK-MFU (IRADA) Beneficiaries are

Individuals

Productive families

Group Solidarity

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The strategic Fields of IRADA



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Bank of Khartoum – Micro Finance IRADA'S Portfolio

AI – AMAN FUND

- The AL AMAN Portfolio contract has been signed between Zakat board and partners commercial Banks on 11/07/2010
- MF- BOK has received AL AMAN fund of 72 M USD
- MF - BOK already started the AL AMAN operations with 22 BOK Branches in 13 states out of 52 BOK Branches total of 15 states in Sudan

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IRADA Financing focus



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MF- BOK's (IRADA) Partners

MF – BOK is keen to make partnership with development organization / MFI in Sudan to eradicate poverty through collective efforts with partners. We already made partnerships as follows;

1. NMAC
2. DDR
3. WFP
4. Sudan National Graduate Fund
5. National & International NGOs
6. Private companies
7. Universities and training centers
8. All states of Sudan governments

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Sustainability and IRADA concerns

Microfinance Investors are attracted for Investment with Social and Financial Investing in Microfinance by follows;

- I. Social Returns and
- II. Financial Return

Social impact and financial impact, like MFI's have to have double mission;

- I. To reach their social objectives and
- II. To be profitable for the reinvestment

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MICROFINANCE

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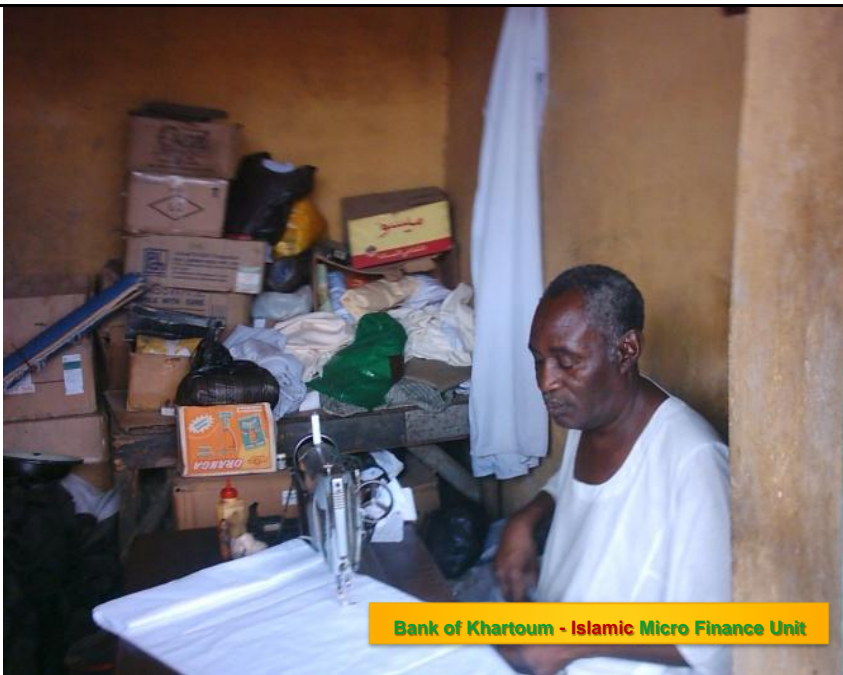
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Thanks IRADA

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SHOKRAN GAZILAN

THANK YOU

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